Copies of all readings will be distributed every other week. Readings for the first class will be available from Marianne D’Amico in Rock Center, 2nd Floor (Harvard Business School) one week before the first class (on Thursday, January 26th).

Two referee reports will be due over the course of the semester. These are indicated in bold italics. In addition, there will be a final paper, which can build off work you are doing for another class or your thesis.

Josh Lerner will teach all sessions with the exception of sessions on February 2nd (session #1), March 9th (session #6), and March 16th (session #7), which will be taught by Dan Isenberg, Noam Wasserman, and Clark Gilbert respectively.

Class 1: February 2, 2006 (will also include introduction to class by Josh)

Introduction

“Classics of entrepreneurship”


*Class 2: February 9, 2006*

**Module I: The Sources of Entrepreneurship**

1. *The sources of entrepreneurs*


2. *Entrepreneurial labor markets: theory*


*Class 3: February 16, 2006*

3. *Entrepreneurial labor markets: empirical*


4. Behavioral entrepreneurship


Class 4: February 23, 2006

5. The geography of entrepreneurship


Module II. Entrepreneurship and firm dynamics

1. Entrepreneurship and industry evolution: theory


*Class 5: March 2, 2006*

2. **Entrepreneurship and industry evolution: empirics**


3. **The impact of capital constraints**


*Class 6: March 9, 2006*

4. **Human Resources, Entrepreneurship, and Organizational Methods**


Class 7: March 16, 2006

5. Corporate entrepreneurship

Burgelman, R., 1983, A process model of internal corporate venturing in the diversified major firm, Administrative Science Quarterly 28, 223-244.


**Class 8: March 23, 2006**

6. Industry races


7. Entrepreneurial networks


*No Class for GSAS Spring Break*

*Class 9: April 6, 2006*

**Module III: Entrepreneurial Finance**

1. **Banks**


2. **Angel investors**


*Class 10: April 13, 2006*

3. **Venture capital**


4. Initial public offerings


**Class 11: April 20, 2006**

**Module IV: New Organizational Structures: Adapting the Entrepreneurial Model**

1. Open source organizations


2. Knowledge-sharing organizations

_Furman, Jeffrey, and Scott Stern, 2004, Climbing atop the shoulders of giants: The impact of institutions of cumulative research, Unpublished working paper, Boston University and Northwestern University. [Referee’s report #2]_


Class 12: April 27, 2006 (will include course wrap-up)

Module V: The Real Effects of Entrepreneurship

1. The consequences of entrepreneurship


2. Entrepreneurship and economic transition
