

Psychology 2553r

Decision Making and Negotiation: Research Seminar

Psychology 2553r is a laboratory course providing the opportunity to work on projects investigating behavioral aspects of decision making and negotiation. Students participate in all aspects of the research process, from the design and execution of experiments to the analysis of data. Each student works closely with a graduate student mentor who supervises the student's daily activities. There are no regular classroom meetings, and collective lab meetings are arranged on an ad hoc basis.

Becoming Involved With Our Laboratory

- Students are admitted to Psychology 2553r by permission of Professor Bazerman. Students who wish to gain permission to enroll should send an email to Professor Bazerman (mbazerman@hbs.edu) and Ranjan Ahuja (rahuja@hbs.edu).
- Students may enroll in 2553r more than once.

Practical Aspects of the Course

Students are expected to spend an average of 10 hours per week on the course. This includes time spent doing research in the laboratory or the field, doing readings, and helping to develop research projects and programs. Students are expected to keep in close contact with their graduate mentors who are responsible for supervising the student's work and evaluating the student's progress. Graduate mentors will arrange for a regular meeting with each student to discuss research progress and relevant readings, and will provide timely feedback to students about their performance.

Students who work in this lab must also take the Collaborative Institutional Training Initiative (CITI) or an acceptable equivalent. Please visit CITI at <https://www.citiprogram.org/default.asp>.